



Managing and Using Future Travel Credits with HRG













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Introduction

Future Travel Credits (FTCs), also known as airline credits, unused tickets, and ticket credits, are the remaining value of a non-refundable cancelled airline ticket. This value can be used towards a future booking with the same airline.

Most FTCs are valid for 12 months from the original ticket issue date. Airlines require the cancellation of bookings prior to departure to qualify for airline credits. Cancellations through Hogg Robinson Group (HRG) can be performed online using the **Cancel itinerary** functionality, or by calling the HRG Call Centre at **866-857-3578**. The cancellation may result in a refund or the issuance of an FTC.

Once an FTC expires, its value is lost. Historically, Government of Canada (GC) organizations have lost large sums of money when travellers holding FTCs did not book another trip prior to the FTC expiry date. In recent years, airlines have begun to permit the transfer of FTCs between passengers, which dramatically decreases the likelihood of credits expiring and dollars being lost.

This document:

- Provides information on using Individual and Department credits;
- Details the process and rules that determine how HRG applies credits to new bookings as permitted by the respective carriers;
- · Lists the carriers that permit credit transfers;
- Outlines the contents of Future Travel Credit Reports; and
- Instructs where to direct questions and inquiries regarding managing and using FTCs.

Using Future Travel Credits

Important: Travellers must cancel their reservation through HRG to ensure that the resulting credit is tracked against the user's profile and logged in HRG's system.

Individual Credits (aged 0-89 days)

In the first 89 days after a credit is issued, it is reserved for the use of the traveller whose name it is in. This is known as an **Individual** credit.

Airline fees or penalties may also apply and vary depending on the carrier.

Department Credits (aged 90 days until expiry)

Once a credit reaches 90 days past the date on which the trip was cancelled), it can be used by any other traveller in the organization where the airline permits transfers of credits between passengers, up to and including the expiry date. This is known as a **Department** credit. HRG charges a fee of **\$5** (+HST) to credits that are converted from Individual to Department.

Caution: Choose airline credits carefully!



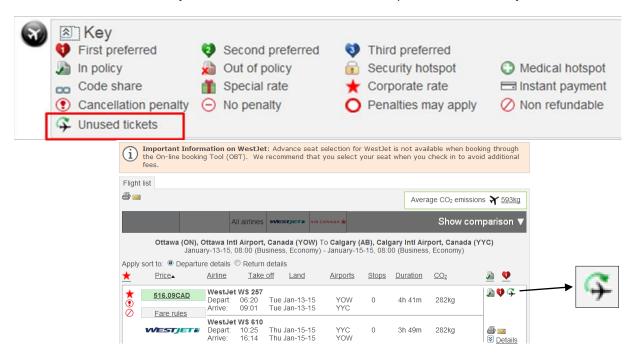
If the value of the credit you choose exceeds the price of the ticket, the remaining balance may be lost. Choose a credit that:

- is equal to or lower than the price of the ticket against which it is to be applied; AND
- has an expiry date that is after your return date (for Porter): OR
- has an expiry date that is after your departure date (for Air Canada and most other carriers).





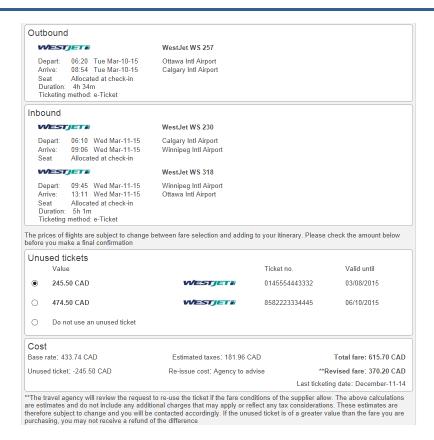
If using the Online Booking Tool (OBT), travellers will see the Unused tickets icon () displayed next to the airlines with which they hold Individual credits, or where Department credits may be available:



On the OBT checkout page, users have the option to apply a credit. If there is more than one Individual or Department credit available with the same airline, a selection of available credits displays in the **Unused tickets** list, sorted in descending order according to expiry date and dollar amount. Here users can apply the credit of their choice. The selected credit is 'reserved' for 24 hours. If the booking is not completed in 24 hours (e.g., approval still not obtained), the credit will re-appear in the list of available credits the next day.







If using the HRG Call Centre, travel counsellors will offer the option of applying any Individual credit that is attached to a traveller's profile at the time the reservation is made. Travellers will not be required to provide any additional information to the travel counsellor as all required information should already appear on the profile. If no Individual credit is available, the HRG travel counsellor searches for an existing Department credit during the call. A full-service fee is charged, as with all other bookings made through the HRG Call Centre.





Alerts - Unused Ticket Expiration Notification

HRG's system sends an email to notify credit holders 90 days prior to the credit expiry date that they have an unused ticket available for use, and again at 30 days prior to expiry if the unused ticket is still available.

Sample email layout:

HRG Unused Eticket Expiration Notification
Passenger Name:
Ticket Number:
Plating Airline:
Expiry Date:
Credit Value:
TAN:
Our records indicate you have an unused non-refundable airline ticket that will expire on the date noted above. Until the expiration date, most airlines will allow you to use the value of the non-refundable ticket (minus an exchange fee) towards the purchase of another ticket. In most cases, travel must be completed by the expiration date. Please keep this in mind as you plan upcoming business trips.
***************************** This is an automated message *********************

Airlines that permit credit transfers*

At the time of publication, the following carriers permit transfers of credits between passengers (restrictions and penalty costs may differ by airline):

- Aeromexico
- Air Canada **
- Air Expresso / Pascan
- Air France ***
- Air North
- Alaska Airlines
- Bearskin Lake Air Services
- Calm Air
- Central Mountain Air
- Delta Airlines ***

- Frontier Airlines
- JetBlue
- LAN Chile
- Pacific Coastal Airlines
- Pascan Aviation Inc.
- Porter Airlines
- Provincial Airlines
- Scandinavian Airlines SAS
- WestJet

^{*} Some airlines permit credit transfers only on certain fare types, subject to change without notice by the carrier.

^{**} Not permitted on international travel. Applicable on full credits only.

^{***} The GC's corporate agreements with Delta and Air France specify that only a limited number of Department credits can be redeemed each quarter. HRG will review available Delta and Air France credits and convert them from Individual FTCs to Department credits after 90 days to enable the allotted number of Department credits to be redeemed.





Notice when a credit is applied

When a credit is applied to a reservation, whether an Individual or Department credit, the following notice is displayed on the Itinerary/Invoice in the **General Information Remarks** section:

A Future Travel Credit has been applied against the airline ticket in your reservation.

Future Travel Credit Report

Each month, HRG will email FTC reports to authorized representatives (Senior Full-time Travel Officers and their delegates) of Government of Canada organizations. Eventually, these reports will become "self-serve", which authorized departmental users can run through the STS Portal.

The credit reports will include details on:

- · Available credits, both Individual and Department;
- Expired credits from the previous month; and
- Used credits, listed on the report as "Exchanged"
 (Note: Details on the traveller who used the credit, will not be included in the initial HRG FTC reports, but will be added at a later date as an enhancement.)

The FTC report lets STS client organizations track unused credits and report on the consumption of these credits over time. The following is a sample FTC report:



Questions and Inquiries

For all questions related to airline credits or any other services offered through HRG, please contact the HRG Call Centre at **866-857-3578**, or contact your **HRG Client Relationship Manager** (copying your STS Account Manager).